

Retail Price List - USA

March 1, 2016



Reference Phono Cartridges

All prices are shown in US dollars

Delos	New (no trade-in)	1,995.00
	<i>Upgrade (with trade-in)</i>	1,595.00
	Rebuild/Exchange	1,395.00
Kleos	New (no trade-in)	3,695.00
	<i>Upgrade (with trade-in)</i>	2,960.00
	Rebuild/Exchange	2,215.00
Kleos SL <i>Low output special limited edition Available by special order only</i>	New (no trade-in)	3,995.00
	<i>Upgrade (with trade-in)</i>	3,195.00
	Rebuild/Exchange	2,395.00
Kleos Mono <i>Available by special order only</i>	New (no trade-in)	3,995.00
	<i>Upgrade (with trade-in)</i>	3,195.00
	Rebuild/Exchange	2,395.00
Etna	New (no trade-in)	8,995.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	7,195.00
	<i>Upgrade (with '2nd Tier' trade-in)</i>	7,325.00
	Rebuild/Exchange	4,495.00
Etna SL <i>Low output special limited edition Available by special order only</i>	New (no trade-in)	9,995.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	7,995.00
	<i>Upgrade (with '2nd Tier' trade-in)</i>	8,030.00
	Rebuild/Exchange	4,995.00
Etna Mono <i>Available by special order only</i>	New (no trade-in)	9,995.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	7,995.00
	<i>Upgrade (with '2nd Tier' trade-in)</i>	8,030.00
	Rebuild/Exchange	4,995.00
Atlas	New (no trade-in)	11,995.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	9,595.00
	<i>Upgrade (with '2nd Tier' trade-in)</i>	9,740.00
	Rebuild/Exchange	5,995.00
Atlas SL <i>Low output special limited edition Available by special order only</i>	New (no trade-in)	12,995.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	10,400.00
	<i>Upgrade (with '2nd Tier' trade-in)</i>	10,715.00
	Rebuild/Exchange	6,495.00
Atlas Mono <i>Available by special order only</i>	New (no trade-in)	12,995.00
	<i>Upgrade (with 'Top Tier' trade-in)</i>	10,400.00
	<i>Upgrade (with '2nd Tier' trade-in)</i>	10,715.00
	Rebuild/Exchange	6,495.00

¹ 'Top Tier' trade-in means Titan, Atlas, Olympus & Parnassus

² '2nd Tier' trade-in means all other Lyra models

SPT (Stylus Performance Treatment)	Each	60.00 each
	Pack of 10	60.00 each

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This price list is effective March 1st 2016 until further notice and supersedes all previous price lists.